

Principal-Agent Games of Optimal Stopping

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Joint Work in Progress with **Emanuel Rapsch** (TU Berlin).



Workshop on Stochastic Dynamic Games and Related Topics

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- ▷ Irreversible investment under uncertainty and with competition
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Automotive Industry:

Transition from internal combustion engine vehicles to battery-electric vehicles.

More precisely:

- ▷ Irreversible investment under uncertainty and with competition
→ **Game of Optimal Stopping**
- ▷ Socially optimal policy design and cost-benefit analysis
→ **Principal-Agent Problem** with **Asymmetric Information**

Economic Background

European Green Deal:

- ▷ Reduction of greenhouse gas emissions by 55% until 2030
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- ▷ Tax exemptions for up to 10 years

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The Irreversible Investment Problem

Exemplary Model of Consumer Preferences: Wright-Fisher Diffusion

$$dX_t = \mu X_t(1 - X_t)dt + \sigma \sqrt{X_t(1 - X_t)}dW_t$$

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- ▷ This is just an example and can be generalized significantly...

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→ Much more on this in **Emanuel's talk!**

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Then the stopping times associated with $D_1(1), D_1(0), D_2(1), D_2(0)$ form a Nash equilibrium.

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Time for some sketches!

The Principal-Agent Problem

The Principal:

- ▷ Influences the reward structure of the agents and dynamics of X :

$$\alpha \mapsto J_1^\alpha(x, z^2, \tau_1, \tau_2) = \mathbb{E}_{x, z^2} \left[\int_0^{\tau_1} e^{-\rho_1 t} f_1(X_t^\alpha, Z_t^2, \alpha) dt + e^{-\rho_1 \tau_1} g_1(X_{\tau_1}^\alpha, Z_{\tau_1-}^2, \alpha) \right].$$

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- ▷ How to quantify response of the agents to a policy in the absence of uniqueness of Nash equilibria?

The Objective Functional:

- ▷ Each policy $\alpha \in \mathbb{A}$ gives rise to an optimal stopping game. Denote the associated set of Nash equilibria by $T(\alpha)$.

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- ▷ Otherwise, one has to replace the expectation in J_0 by a more general preference relation (maybe happening eventually...).

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Optimal Policies

The mapping

$$\alpha \mapsto J_0(x, z, \alpha, \tau_1^\alpha, \tau_2^\alpha)$$

is continuous and hence there exists an optimal $\alpha^* = \alpha^*(x, z) \in \mathbb{A}$.

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- ▷ Numerical experiments with realistic data seem to indicate that first-movers are usually the largest agents or risk-seeking newcomers.
- ▷ Results appear to be quite sensitive to the choice of discount factors.
- ▷ Plethora of different effects, especially due to the non-uniqueness of equilibria. We still have a lot to explore...

Conclusion:

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Thanks for your attention!